"A STUDY ON CUSTOMER SATISFACTION TOWARDS YAMAHA MOTORCYCLES IN DAVANAGERE"

"A Case Study in Davangere City"

A

Project Report

Submitted to Davanagere University, Davanagere

For The award of the degree of

MASTER OF COMMERCE

BY

SUNIL KUMAR K. J

Reg. No: MC192714

Under the Guidance of

Ms. SINDHU M.S

M.com

Faculty Member



Department of Commerce,

A.R.M First Grade College & PG Centre Davanagere.

2020-21



Ms. Sindhu M. S M.Com.,

Faculty Member, Department of Commerce,



A.R.M F.G.C & PG Centre, S N Layout, Davanagere04

GUIDE CERTIFICATE

This is to certify that the Project entitled "A study on customer satisfaction towards yamaha motorcycles" (A Case Study on Davanagere City) Submitted by Sunil kumar K.J. (Reg. No: MC192714) for the award of the degree of Master Of Commercee To The Davanagere University, Davanagere Represents Is Independent Work Carried Out By In The Department Of Commerce, Under My Guidance And Supervision.

Date: 25 | 07 | 21
Place: Davanagere

Ms Sindhu M. S.
Faculty Member
A.R.M F.G. C and PG Centre





Head of the Depatment, Department of Commerce,



A.R.M F.G.C & PG Centre, SN Layout, Davanagere04

HOD CERTIFICATE

This is to certify that, Sunil kumar K. J. Bearing Reg No :- MC192714, is bonafide student of A.R.M FIRST GRADE COLLEGE AND PG CENTRE, DAVANAGERE for the academic year 2020-21. He has satisfactorily completed this project entitled "A study on customer satisfaction towards Yamaha motorcycles") is prepared and submitted by him in partial fulfillment of the requirement for the award of Master of commerce.

Date: 35/09/21 Place: Davanagere

Ms. Triveni .C.D Head of the Department A.R.M F. G. C and PG Centre







A.R.M F.G.C & PG Centre, SN Layout, Davanagere-04

COLLEGE CERTIFICATE

This is to certified entitle "A Study on customer satisfaction towards yamaha motorcycles" Submitted by Sunil kumar K J. (Reg.No :- MC192714) for the award of the degree of Master of Commerce to the Davanagere University, Davanagere, represents his independent work carried out by him in the Department of Commerce, under the Guidance and supervision of Ms Sindhu M.S, Faculty Member, Department of Commerce, A.R.M First Grade College and P.G. Centre, Davangere.

Date: 25/09/21
Place: Davanagere

Johnson

Prof.D.H. Pyati

Principal



INDEX

CHAPETERS	CONTENTS	PAGE NO.
1	Introduction	1-7
2	Theoretical background of Yamaha	8-19
3	Company profile	20-36
4	Customer satisfactin	37-52
5	Findings Suggestions and Conclusion	53-55
	Annexure	
	Questionnaire	
	Bibliography	

List of Tables AND Graphs

TABLE	PARTICULARS	PAGE NO.
NO. 4,1	The table and graph shows Gender.	37
4.2	The table and graph shows the age group of Yamaha bike users.	38
4.3	The table and graph responds that occupation of Yamaha bike users.	39
4.4	The table and graph shows Monthly income.	40
4.5	The table and graph shows Customer knowing bout Yamaha bikes.	41
4.6	The table and graph shows first owner of the bike	42
4.7	The table and graph shows Customer satisfaction about the technology of Yamaha.	n 43
4.8	The table and graph showing that the Yamaha bikes own for respondents.	44
4.9	The table and graph shows Followed that factors influencing purchase of Yamaha bike.	

	fool	46
4.10	The table and graph represent the feel about the service or repair charge.	
4.11	Table and graph refers to fulfillment of after sale services of company.	47
4.12	The table and graph shows that the offer or scheme giving by showroom to customer.	48
4.13	The table and graph knows that opinion about fuel consumption of Yamaha bike.	49
4.14	The table and graph represents the spare parts availability in the market.	50
4.15	The table and graph shows How customer rate the experiences at the TS Enterprises showroom.	51
4.16	The table and graph shows Expectation from the services centre.	52

CHAPTER-1

INTRODUCTION

1.1 INTRODUCTION

Indian the two-wheeler industry saw a slowing trend, some trend, some manufactures reported strong sales, here a gift from the industry.

Encouraging foreign players "participation in Indian two-wheeler industry with highly competitive and strictly government-controlled Industry has come up a long way from being. Today, when customer thinks of buying a two-wheeler there is a wide variety of brands and models are available in India is a becoming a largest 2-wheelers, 1000 people for 27 2-wheelers India, producing the largest in an Asia.

Since 1955 two-wheeler industries have been started in the country. Mopeds, motorcycles and scooters are the segments. In Indian automobile industry 2- wheeler s, have played crucial part in the high development. Over the years the two-wheeler has evidence for changes. Scooters and mopeds were preferred by past Indians but an increasing income level with high standard of living which leads to a demand for motorcycle has become a style statement for the youth of the country.

1.2 Major manufacture two-wheeler companies:

- TVS Motors company
- Suzuki Motor corporation
- · Yamaha Motors India PVT. Ltd
- Hero Motors PVT. Ltd.
- Royal Enfield motors Indian Pvt. Ltd
- Bajaj Motor India Pvt. Ltd

5.3 Conclusion:

To prevail in business, the investigation, on the customers fulfillment of Yamaha bikes To prevair the client it has been without a doubt demonstrated that holding customers is among the client it has been without a District was discussed in the second state of the second that the best thanks with the advances District was directed within the Ts enterprises that use also known merchant within the advances district, the examination tries to please the weather guilty of preferring toward a corporation.

The example was gathered from the customers who claimed who claimed the Yamaha bikes and to give some thought about the fulfillment level of the Yamaha bikes. The investigation tries into tell apart the degree of impact of various enlightening source in consumer loyalty.

During examination the overwhelming majority of the respondents are having a decent supposition about the Yamaha bike and therefore the finding and recommendation of this investigation will bolster the organization in a compelling and Better competation in motorcycles in the world.